

The best in the business, working together . . .



The IBM and SCO relationship: UNIX for networked systems

Highlights

Long-term UNIX solutions¹ for today

The primary goal of the IBM and SCO relationship is to deliver Intel processor-based IBM Netfinity and IBM PC Server systems compatible with SCO's UNIX products: UnixWare for the high-volume enterprise or OpenServer for small and medium-sized businesses—both robust, highly scalable and assuringly reliable software platforms.

New responses to tomorrow's challenges

An extension of a collaboration begun nearly 15 years ago, the IBM and SCO relationship continues to develop industry-specific applications and technology solutions. If your IBM Netfinity or IBM PC server systems run UNIX, one-stop shopping begins here.

Acclaimed service and support

From installation planning through start-up and post-sales, world-class IBM Netfinity and IBM PC Server systems combine with IBM's league-leading support programs to help keep your systems up and running...and you in business.

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Long-term UNIX solutions for today

The world's leading supplier of UNIX server operating systems, SCO is also a leading provider of software that integrates Windows-based personal computers and other clients with UNIX servers from all major vendors. The IBM and SCO relationship is designed to deliver premier server hardware and software e-business solutions to its customers, regardless of company size.

At the high end, where information processing requirements are complex and compute-intensive—banks and stock brokerages, for example—customers will want to look at the IBM Netfinity 7000 server or IBM PC Server 704 as the hardware platform around which their networks will be built. Tested and certified for compatibility with these IBM server systems, SCO's robust and highly scalable UnixWare is a network operating system particularly well suited for such demanding environments. UnixWare features built-in support for Novell NetWare Directory Services and multiple network protocols. UnixWare delivers high availability through support for RAID technologies, as well as SCO's own clustering software, ReliantHA, which allows the clustering of up to four nodes.

Enterprises engaged in the exploding realm of e-business will find Internet enhancements throughout UnixWare. These include Netscape FastTrack 2.0 for creating and managing Internet and intranet sites; Netscape Navigator Gold 3.0 for Web access and publishing; as well as SCO Internet Configuration Manager for easy installation and administration. For companies who feel the need to build applications in house, UnixWare Java Development Kit 1.1 is a helpful aid in the development and deployment of Java-based applications.

IBM PC Server Family



IBM PC Server 310

A smart, entry-level server for small businesses or departments at desktop prices



IBM PC Server 325

The scalable, rackable application server for enhanced productivity



IBM PC Server 330

An application-based e-business performance server, offering large-system control in a PC network environment



IBM PC Server 704

A top-of-the line enterprise PC Server for compute-intensive applications



The IBM and SCO relationship is designed to deliver premier server hardware and software e-business solutions¹ to its customers, regardless of company size.

For small and medium-sized businesses operating in the UNIX arena, SCO offers OpenServer that runs on IBM Netfinity 3500 and IBM PC Server 330 and 325 systems. Now available for the SCO OpenServer platform is IBM's DB2/2 database server, which brings the power and potential of the leading relational database management system to modest-sized companies on the move. For these companies who drive down the Information Super Highway, there's IBM Net.Data, which runs on SCO OpenServer and can provide an Internet link to DB2/2 through a midrange IBM Netfinity or IBM PC Server.

New responses to tomorrow's challenges

Vertical solutions. These are emerging buzzwords that are a good bet to evolve into common usage in the near future. Within the so-called vertical industries, IBM and SCO are currently involved with a major health care provider in a quest to develop major solutions for that world-wide market. For the retail world, IBM and SCO have teamed up to provide hardware-software solutions for customers with multiple locations.

Technology solutions are a major focus of the IBM and SCO relationship. At business shows during 1997, technology demonstrations included, among other things, the DB2 for SCO and Net.Data products already mentioned, as well as SCO Tarentella, which supports access to legacy applications from any Java-enabled Web browser, and Internet server software products that feature full two-system failover capability.

For customers seeking high reliability, scalability, security and support for their business-critical applications in a low-cost, yet powerful hardware-software networking solution, products from IBM and SCO should be serious contenders for your consideration.

Netfinity



IBM Netfinity 7000
A powerful enterprise server to drive business-critical applications with confidence



IBM Netfinity Rack
An expandable, space-management solution for 19" industry-standard server and options components



IBM Netfinity 3500
A powerful, industry-leading server for small and medium-sized businesses at a great price

Acclaimed service and support

IBM has 81 Open System Centers and Availability Centers, which provide integration and testing sites for multi-vendor client/server systems. IBM Help Centers are staffed with experts trained in SCO and UNIX to provide 24 hour-a-day, seven-days-a-week support.²

Server-specific support comes in the form of ServerGuide, which includes SCO OpenServer support, as well as IBM Start Up Support, which offers expert help during the first 90 days of the warranty period for IBM and selected non-IBM hardware and network operating systems. Additionally, all IBM Netfinity and IBM PC Server systems are covered by IBM's International Warranty Service.³ ServerProven solutions provide application configurations to help reduce integration problems.

IBM SystemXtra provides a total-package of software, training and finance and can help reduce the total cost of server system ownership, while SystemXtra Technology Exchange is a cost-effective way to update PC hardware after only two years.⁴

The case for IBM

So, why IBM? What other company has the business relationships with industry leaders that can produce reliable, powerful solutions for your business with first-rate hardware and software products? A dazzling list of options? And unsurpassed service and support? IBM—it's just better business.

Need more information?

IBM Reseller and general information

United States	1 800 426-7255 ext. 4752
Canada	1 800 465-7999

IBM Fax Information Service

United States	1 800 IBM-3395
Canada	1 800 465-3299
IBM and SCO	Doc #43022
IBM and Baan IV BackOffice	Doc #43027
IBM and Lotus Domino Server	Doc #43028
IBM and Novell	Doc #43024
IBM and Oracle	Doc #43025
IBM and SAP R/3	Doc #43026

World Wide Web

Server	www.ibm.com/pc/us/server
Netfinity	www.ibm.com/pc/us/netfinity
ServerProven	www.ibm.com/pc/us/compat
Options	www.ibm.com/pc/us/options
SCO	www.sco.com

¹ SCO products are not necessarily loaded on IBM Netfinity and IBM PC Servers. Check with your IBM reseller for details.

² Response times may vary.

³ For terms and conditions or copies of IBM's limited warranty, call 1 800 772-2227 in the U.S. Limited warranty includes International Warranty Service in those countries where this product is offered. Telephone support may be subject to additional changes.

⁴ If you qualify and subject to conditions.

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